

WELCOME, IBEW LOCAL 481 MEMBERS

Clancy Furniture Brokers would like to welcome you to our wholesale furniture program. As Member of IBEW Local 481, you are now authorized to purchase furniture directly from American Wholesale Furniture, the largest wholesale furniture company in Indiana. Your Clancy/IBEW 481 discount price is **55% off Manufacturer's Suggested Retail price.**



LIVING ROOM • GREAT ROOM • FORMAL AND INFORMAL DINING ROOM • BEDROOM • YOUTH FURNITURE • RECLINERS • OCCASIONAL TABLES • LAMPS • ACCESSORIES!

HOW THE PROGRAM WORKS

Visit the Showroom, sign the guest register as an IBEW 481 Member and show the membership pass below.

All furniture in the Showroom will have a tag indicating the Manufacturer's Suggested Retail price. **Your price is 55% off the Retail Price shown. A quick calculation example is shown below on the Membership Pass.**

Your purchase will be made directly with American Wholesale Furniture and may be paid by cash, check, Visa, Mastercard or, 60 day layaway is also an option.

All furniture is immediately available for customer pick up or delivery to your home is a slight additional charge.



Showroom Directions:

**American Wholesale Furniture's Showroom and Warehouse are located at 430 South Franklin Road on the Eastside of Indianapolis. (South of the I-465 East and Washington Street Interchange)
Program Information: Call Janis Garrison at (317) 789-5862 Email: cfbrokers@comcast.net**

**THE SHOWROOM IS NOT OPEN TO THE PUBLIC.
PLEASE SHOW THE IBEW 481 MEMBERSHIP PASS BELOW.
THIS PASS IS REUSABLE AND DOES NOT EXPIRE.**

Clancy Furniture Brokers American Wholesale Furniture
(317) 789-5862 Showroom (317) 357-1951
E-mail: cfbrokers@comcast.net

IBEW LOCAL 481 MEMBERSHIP PASS

American Wholesale Furniture
430 S. Franklin Road, Indianapolis, IN 46219
Showroom (317) 357-1951

IBEW 481 DISCOUNT PRICING

Locate the suggested retail price on item tag. Divide by 2 or 50%, then subtract another 10% for your final price.

Example: $\$1,000 \times 50\% = \500
 $\$500 - 10\% = \450

SHOWROOM HOURS

Monday 10 - 5
Tuesday 10 - 5
Wednesday 10 - 7
Thursday 10 - 5
Friday 10 - 5
Saturday 10 - 2

Holiday Hours may vary, call 357-1951

Member Discount Program

Clancy Furniture Brokers
(317) 789-5862

In Conjunction with

AMERICAN
Wholesale
Furniture

Company History

Clancy Furniture Brokers was formed 2001 by Pat Clancy, a very well established retail entrepreneur and long time resident of Indianapolis. Pat started his business career in retail furniture sales in 1957 with a local furniture store.

During the mid 1960's he embarked on an alternate retail path in the jewelry industry. His venture into the jewelry industry eventually led to his success as Owner, President and CEO of the Shane Company, a widely recognized name in the Indianapolis jewelers' realm.

After leaving the Shane Company in the early 1990's Pat returned to his first career focus, furniture sales. With his unique insight and vision, Pat formed a strategic alliance with the state's largest wholesale distributor, American Wholesale Furniture, as a registered dealer and formed Clancy Furniture Brokers. The Preferred Employee Program has been extremely successful in not only rewarding employees with increased buying power but maintaining and supporting local business and industry all within the state of Indiana.

American Wholesale Furniture

American Wholesale Furniture is the state's largest furniture wholesaler. They currently serve over 5,000 retail furniture dealers in eleven states. Their primary business is selling furniture on a wholesale basis to these 5,000 retail furniture dealers. American Wholesale Furniture's showroom is **NOT open to the public**. Showroom access is strictly limited to their Dealer's retail customers (referrals) or Clancy Furniture Brokers' Employee Members referrals as we are a registered Dealer.

American Wholesale Furniture's showroom and distribution warehouse are located at 430 South Franklin Road, just south of the I-465 and Washington Street interchange. The 10,000 square foot showroom offers an extensive selection of home furnishings all of which are immediately available from their extensive 500,000 square foot inventory warehouse.

The near wholesale pricing available to you and your employees is substantially lower than even retail "sale" pricing. This is directly due to American Wholesale's volume buying power - domestically by truckload or overseas by shipping container - both of which assures they have the strongest price advantage for their Dealers.

Brand Name Selection

Simmons	Sofas, Loveseats, Sectionals
Sealy	Bedding – Mattress and Foundation
Southerland	Bedding – Mattress and Foundation
Lane	Recliners
Corinthian	Sofas, Loveseats and Recliners
Albany	Sofas, Loveseats, Sectionals and Recliners
Stacy	Sofas and Loveseats
American	Sofas Loveseats and Recliners
Holland House	Bedroom and Dining Room
Standard	Bedroom, Dining and Living Room and Occasional Tables

There are also many high quality imports for bedroom furniture, dining and occasional tables, curio cabinets and servers. Accessories are also featured spanning lamps, mirrors, and pictures.

Purchases may be paid by cash, check or Visa/MasterCard credit card directly with American Wholesalers Furniture. Optional 60 day layaway is also available.

Delivery Information

All showroom furniture and accessories are in stock and immediately available. Customers may take their purchase with them immediately, arrange for a later pick up or have it delivered for an additional charge, entirely their preference. All purchases must be paid in full prior to possession or delivery.

To simplify and ease delivery of selected furniture, Clancy Furniture Brokers has a working relationship with an independent firm that will deliver to your employees' home. The delivery pricing is based upon zip code* and the total number of furniture pieces involved. As an example, an Indianapolis area delivery would run \$65.00 for 1 to 5 pieces of furniture with additional pieces at \$5.00 each. For delivery locations outside of the Indianapolis metro area, American Wholesale Furniture sales staff will be able to identify a delivery quote based on number of items and destination. Assembly charge, if any, can be identified prior to purchase.

The delivery service will contact each customer for a two hour window delivery time and to review the quoted price. The customer/employee will pay the delivery charge by cash or check, directly to the drivers at time of delivery.

***Local Delivery Zone: Includes all 462 prefix zip codes and include: Carmel, Zionsville, Fishers, Greenwood, Plainfield, Avon and Brownsburg among others.**

Frequently Asked Questions

1. Where is Clancy Furniture Brokers/American Wholesalers located?

We are located on the east side of Indianapolis, east of I-465, .7 miles south of Washington Street on Franklin Road – 430 South Franklin Road. We're next door to Just Add Water Boats!

2. Do I need an appointment?

No, normal showroom hours are on your personal showroom pass. Please call to confirm Holiday hours when appropriate.

3. Is there a warranty on the furniture?

Yes, all merchandise includes at least a one year warranty. Some items carry a lifetime warranty on certain components. Please note: This is Wholesale basis, to cover merchandise under warranty it is the customer's responsibility to return the item to American Wholesale Furniture.

4. May I shop with family and friends?

Yes, family and friends are permitted to purchase through your showroom pass. Please be sure they sign in under your organization name and Clancy Furniture Brokers.

Pricing Structure

Your members, as Clancy Furniture Broker customers, will take the retail price on the ticketed showroom merchandise tags and reduce it by 50%, then reduce it by another 10%. (Cumulative discount equals 55% off of retail.)

Example:

\$1,000.00	Suggested Retail Price on Merchandise Tag
- <u>500.00</u>	Less 50%
500.00	Subtotal
- <u>50.00</u>	Less an Additional 10%
\$ 450.00	Clancy Furniture Broker/Member Discount Price

Reference

Member Organizations Clancy Furniture Brokers June, 2009

Sample list of area firms that have joined:

Clarian Health Network Ann Kurtz	(317) 962-0641	Indianapolis Metropolitan Police Department Aaron Sullivan	(317) 637-1195
St. Francis Hospital John Ross	(317) 865-5061	Warren Central School District Leo Hine and School Superintendent	(317) 532-6200
Marsh Supermarkets Dave Redden	(317) 594-2100	Monroe County Firefighters Jeff Calabreeze	(317) 824-6077
IUPUI Sarah Gries	(317) 278-9677	Engledow Landscapers Rick Roberts	(317) 575-1100
Lockhart Automotive Martha Baird	(317) 253-1551	Central Indiana #416 Firefighters	(317) 262-5161
Bob Rohrman Auto Group Barb Hall	(317) 887-0800	St. John's Hospital Elizabeth Dolensky	(765) 649-2511